

| | |
|---|-----------|
| Sample Introductory Letter | 77 |
| Authorization to Obtain Credit Information | 79 |
| Co-Broker Agreement | 81 |
| Consultant Service Fee Agreement | 84 |
| Non-Disclosure and Non-Circumvention Agreement | 86 |
| Lead Sheet | 89 |
| Telephone Solicitation Log Sheet | 90 |
| Advertising Form | 91 |
| Quote from Benjamin Franklin | 92 |
| Notes | 93 |